

## Energy Efficiency Program Activity by Town

Town Name: TRURO  
 Program Period: 2016  
 Current Dates: 10/1/2016 - 10/31/2016  
 Cumulative Dates: 1/1/2016 - 10/31/2016

| Program Initiative                                | Current Period     |                     |               | Cumulative Period  |                     |               |                     |                               |
|---|--------------------|---------------------|---------------|--------------------|---------------------|---------------|---------------------|-------------------------------|
|   | Annual kWh Savings | Actual Expenditures | Participants  | Annual kWh Savings | Actual Expenditures | Participants  | Budget              | Cumulative Actual % of Budget |
| Residential New Construction                      | 11,337.38          | \$5,233.70          | 2             | 63,620.17          | \$35,300.33         | 12            | \$0.00              | 0.00%                         |
| Residential New Construction (Low-Income)         | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| Residential Multi-Family Retrofit                 | 0.00               | \$0.00              | 0             | 7,077.70           | \$2,120.47          | 3             | \$0.00              | 0.00%                         |
| Residential Home Energy Services - Measures       | 8,759.60           | \$7,161.67          | 10            | 78,834.90          | \$90,888.19         | 82            | \$109,677.93        | 82.87%                        |
| Residential Home Energy Services - RCS            | 0.00               | \$1,360.00          | 7             | 0.00               | \$14,250.00         | 54            | \$14,454.55         | 98.58%                        |
| Residential Behavior/Feedback Program             | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| Residential Heating & Cooling Equipment           | 2,985.00           | \$2,097.50          | 5             | 30,162.80          | \$19,001.50         | 40            | \$0.00              | 0.00%                         |
| Residential Consumer Products                     | 2,798.00           | \$200.00            | 4             | 5,101.00           | \$490.00            | 13            | \$0.00              | 0.00%                         |
| Residential Lighting                              | 0.00               | \$0.00              | 0             | 740.80             | \$86.72             | 3             | \$0.00              | 0.00%                         |
| Residential HEAT Loan                             | 0.00               | \$35.00             | 1             | 0.00               | \$70.00             | 2             | \$0.00              | 0.00%                         |
| <b>Res Subtotal</b>                               | <b>25,879.98</b>   | <b>\$16,087.87</b>  | <b>29.00</b>  | <b>185,537.37</b>  | <b>\$162,207.21</b> | <b>209</b>    | <b>\$124,132.48</b> |                               |
| <b>Res % of Total</b>                             | <b>85.60%</b>      | <b>45.00%</b>       | <b>90.63%</b> | <b>83.92%</b>      | <b>76.60%</b>       | <b>92.89%</b> | <b>63.78%</b>       |                               |
| Low-Income Single Family Retrofit                 | 0.00               | \$0.00              | 0             | 10,301.94          | \$20,255.93         | 6             | \$23,486.91         | 86.24%                        |
| Low-Income Multi-Family Retrofit                  | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| <b>LI Subtotal</b>                                | <b>0.00</b>        | <b>\$0.00</b>       | <b>0.00</b>   | <b>10,301.94</b>   | <b>\$20,255.93</b>  | <b>6</b>      | <b>\$23,486.91</b>  |                               |
| <b>LI % of Total</b>                              | <b>0.00%</b>       | <b>0.00%</b>        | <b>0.00%</b>  | <b>4.66%</b>       | <b>9.57%</b>        | <b>2.67%</b>  | <b>12.07%</b>       |                               |
| C&I New Buildings & Major Renovations             | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| C&I New Buildings & Major Renovations - Municipal | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| C&I Initial Purchase & End of Useful Life         | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| C&I Existing Building Retrofit - LARGE            | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| C&I Existing Building Retrofit - MEDIUM           | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$29,519.27         | 0.00%                         |
| C&I Existing Building Retrofit - Municipal        | 4,355.00           | \$19,388.71         | 2             | 4,355.00           | \$25,361.21         | 4             | \$0.00              | 0.00%                         |
| C&I Small Business                                | 0.00               | \$275.00            | 1             | 2,478.00           | \$1,667.30          | 2             | \$17,478.17         | 9.54%                         |
| C&I Multifamily Retrofit                          | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| C&I Multifamily - Municipal                       | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| C&I Upstream Lighting                             | 0.00               | \$0.00              | 0             | 18,427.26          | \$2,275.00          | 4             | \$0.00              | 0.00%                         |
| <b>C&amp;I Subtotal</b>                           | <b>4,355.00</b>    | <b>\$19,663.71</b>  | <b>3.00</b>   | <b>25,260.26</b>   | <b>\$29,303.51</b>  | <b>10</b>     | <b>\$46,997.44</b>  |                               |
| <b>C&amp;I % of Total</b>                         | <b>14.40%</b>      | <b>55.00%</b>       | <b>9.38%</b>  | <b>11.42%</b>      | <b>13.84%</b>       | <b>4.44%</b>  | <b>24.15%</b>       |                               |
| <b>Total</b>                                      | <b>30,234.98</b>   | <b>\$35,751.58</b>  | <b>32</b>     | <b>221,099.57</b>  | <b>\$211,766.65</b> | <b>225</b>    | <b>\$194,616.84</b> |                               |

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month  
 \*\*All information presented is preliminary and subject to change.